

GUY J. VANBECKEVOORT
International Business Development Director



EXPERIENCE:

2006 - Present

International Business Development Director for PDI. Develop project prospects throughout Europe, Africa, South America, and the Caribbean.

2003 – 2006 Project Development & Management

Established Bf4rB (Business for Business) in 2003. Develop Private & Public Infrastructure Projects directly, on behalf of third parties, or in partnership with major engineering, construction and manufacturing corporations.

- JV with Siemens for Gemini Project in Brazil for Petrobras. (fiber optic cables next to oil & gas pipelines) ; Housing project for the state of Minas Gerais, Brazil ; Consultant to Jan de Nul Dredging Company for dry –and wet works in Port Projects in Brazil.
- Co-developed and managed €26 million Sport Centre build (sports training and revalidation center for football players) in Brussels, Belgium between 2004 and 2006.
- Established partnership with Project Development International (FL/USA) in 2005 till present day to pursue Public & Private projects, in particular for the Latin American and Sub-Saharan markets.
- Developed in Ghana, with PDI, Housing, Stadium building and Fire Service Projects since 2005.

1993 – 2003 Project Management - Telecom Infrastructure

- Advisor / Distributor for UK Comcraft/Mainetti Group for sales of Passive Telecom Products (Fibre Optic Cables – Ducts, Racks, etc..) for Benelux market.
- Consultancy / Representation for various EU based telecom manufacturers and suppliers in utility projects in Belgium, Netherlands, France, Scandinavia, China.
- Coordination / development BOT for Dutch Ebcon Group of two billion us\$ build out of Eurospan telecom network for five telecom operators in seven European countries between 1996 and 2000. Extensive traveling in EU and USA. Moved to - worked from Switzerland.

1990 – 1993 Consultant Risk Management

- Consultant to Insurance Companies for Risk Management for corporate clients in Belgium. Consultant to Corporate clients of Accountants in Belgium. Bank relations in general and credit structuring negotiations in particular.

1981 – 1990 General Bank – Banque Soci ete Generale - Belgium

- Commercial division in branches in Belgium and Germany for two years. Credit Risk Analyst in Belgium for mid-size to large corporations. Specialized in real estate and production plants / manufacturing projects. Account Manager for large corporations and multinationals in Belgium.

EDUCATION:

PHHI College, Hasselt, Belgium – BA Modern Languages/Marketing – 1981

University Hasselt, Belgium – Post Grad. Program Capita Selecta Finance & Banking – 1984

University Brussels, Belgium – Post Grad. Trade & Financial Science Program – 1987

General Bank’s Corporate Credit Analyst Program – 1984 / 1987